

File Photo



## Shake Shack w/ Double Drive Thru

Abs NNN Ground Lease / 10% Rent Bumps Every 5 Years

\$8,489,000 | 4.35% CAP

- Brand New 15-Year Corporate Ground Lease w/ 10% Rental Increases Every 5 Years
- New Prototype Building Featuring a Double Lane Drive-Thru
- Located Directly Off of US-101 (124,938+ VPD), on Town Center Drive (17,849+ VPD) and Oxnard Blvd (42,562+ VPD).
- Nearby Tenants Include: Whole Foods, Chick-fil-A, Panda Express, Walmart Neighborhood Market, Home Depot, In-N-Out, Dick's, and More.
- Located Directly Across From The Collection at RiverPark, a 650,000 SF Retail Center Anchored by Target & Whole Foods.

711 Town Center Dr, Oxnard, CA 93036

Shake Shack Inc. (NYSE: SHAK) owns and operates more than 552 locations both domestically and internationally. The company was founded in 2004 and is headquartered in New York, NY.



## INVESTMENT OVERVIEW

SHAKE SHACK OXNARD, CA



#### **CONTACT FOR DETAILS**

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## \$8,489,000

4.35% CAP

NOI

\$369,248

**Building Area** 

±3,286 SF

Land Area

±1.01 AC

Year Built

2024

Lease Type

Ground Lease

Occupancy

100%

- Brand New, 2024 Construction, 15-Year Ground Lease with 10% rental increases every 5 years, including options periods.
- New Prototype Building Featuring a Double Lane Drive-Thru, which is Shake Shack's newest store concept developed in response to high consumer demand.
- Subject Property is Located on Town Center Drive (17,849+ VPD) and Oxnard Blvd (42,562+ VPD). This site is also directly off of US-101 (124,938+ VPD), a major north-south highway traveling along the Pacific Ocean from California to Washington.
- Situated in a Heavy Retail Corridor Nearby nationally recognized tenants include Chick-fil-A, Panda Express, Walmart Neighborhood Market, Home Depot, In-N-Out, Dick's, and much more.
- Located Directly Across the Street from The Collection at RiverPark, a 650,000 SF, open-air, specialty retail center anchored by Target, Whole Foods, REI, The Container Store, and a 16-screen Cinemark cinema. The Collection includes a 700-acre master-planned community with 15 distinct neighborhoods, 2,800 residential units, plus parks, schools and open space.
- Oxnard, CA is Ranked #2 Place in US to Retire and Buy a New Home. It is located on the Pacific Coast of California, 45 miles from Los Angeles, 20 miles from Thousand Oaks, 30 miles from Malibu, and very close to many other popular California towns. Oxnard provides beachside living, golf courses, entertainment, education, and much more.
- Shake Shack has Been One of the Fastest-Growing Food Chains in the US with over 552 locations globally. The company's System Wide Sales for 2023 was over \$1.7 B which is 23.5% increase over 2022.

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.















## TENANT OVERVIEW

SHAKE SHACK OXNARD, CA

## Shake Shack

Lessee: Shake Shack California, LLC

Guarantor: SSE Holdings, LLC

**\$1.09 B** 

STOCK TICKER

SHAK

LOCATIONS **552+** 

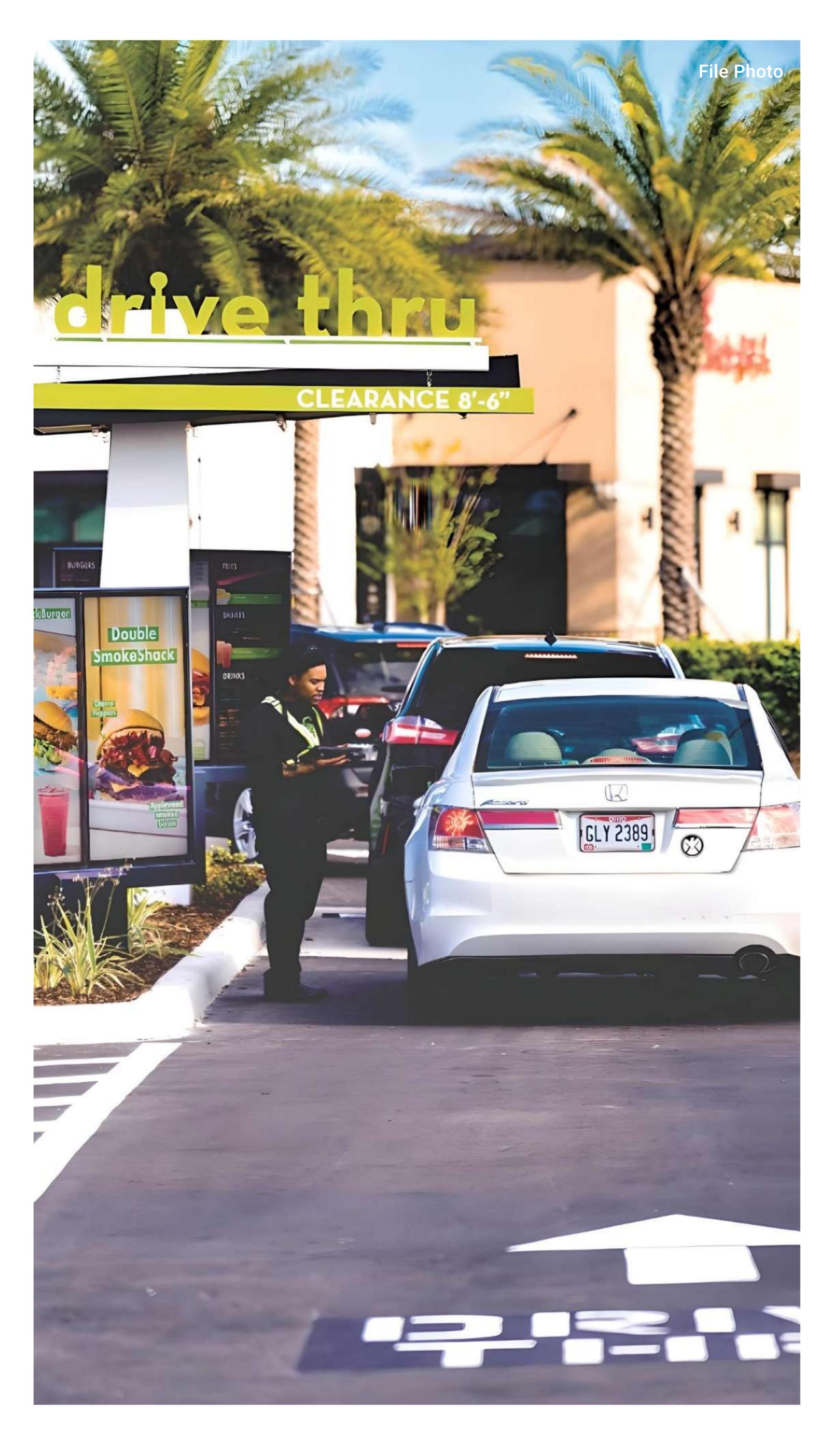


shakeshack.com

Shake Shack serves elevated versions of American classics using only the best ingredients. It's known for its delicious made-to-order Angus beef burgers, crispy chicken, hand-spun milkshakes, house-made lemonades, beer, wine, and more.

With its high-quality food at a great value, warm hospitality, and a commitment to crafting uplifting experiences, Shake Shack quickly became a cult-brand with widespread appeal. Shake Shack's purpose is to Stand For Something Good®, from its premium ingredients and employee development, to its inspiring designs and deep community investment.

Since the original Shack opened in 2004 in NYC's Madison Square Park, the Company has expanded to over 552 locations system-wide, including 352 in 34 U.S. States and the District of Columbia, and over 200 international locations.



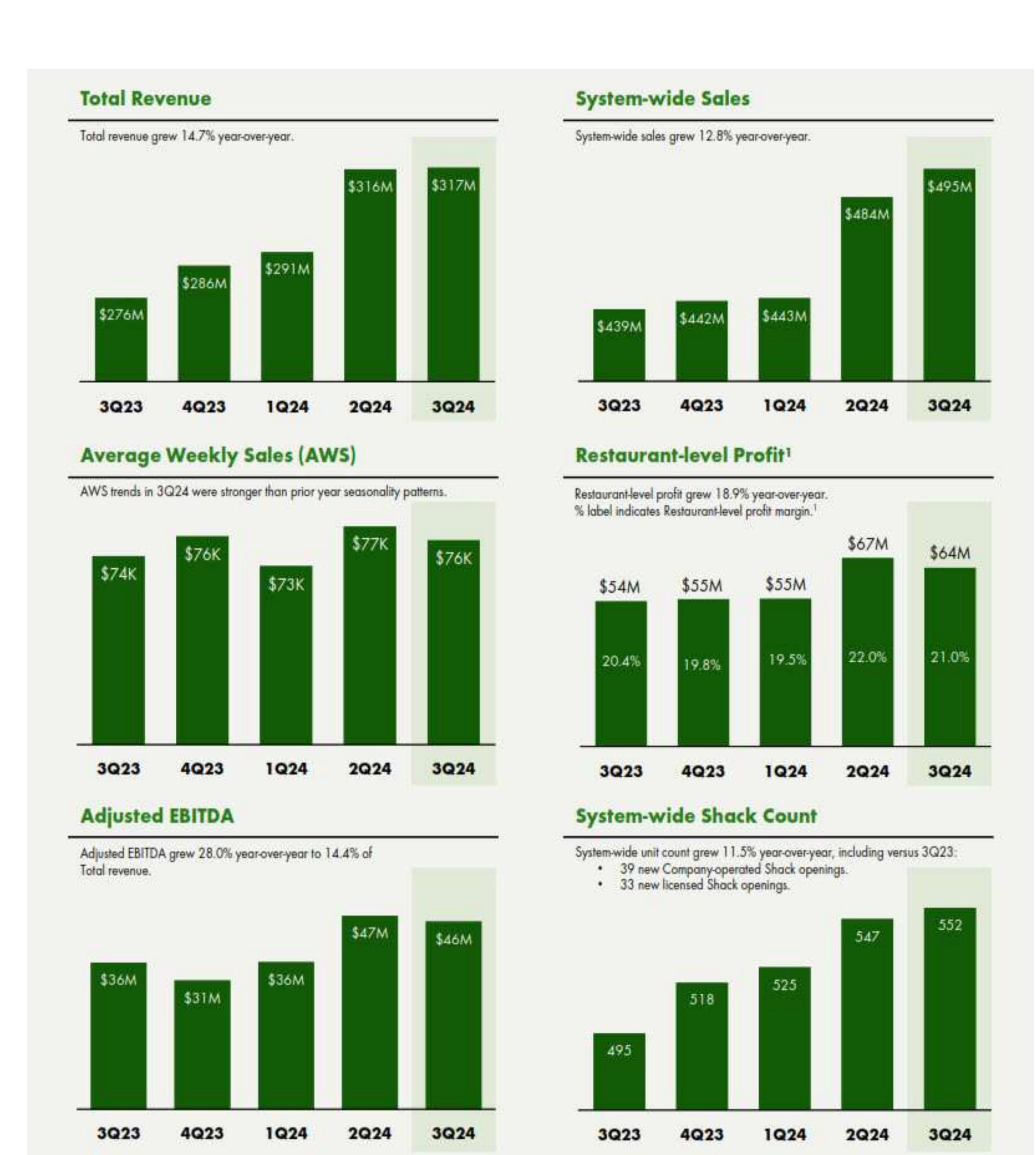
## SHAKE SHACK Q3 2024 HIGHLIGHTS

SHAKE SHACK OXNARD, CA

## Shake Shack Announces Third Quarter 2024 Financial Results

- Total revenue of \$316.9 million, up 14.7% versus 2023, including \$304.9 million of Shack sales and \$12.0 million of Licensing revenue.
- System-wide sales of \$495.1 million, up 12.8% versus 2023.
- Same-Shack sales up 4.4% versus 2023.
- Operating loss of \$18.0 million, inclusive of a \$29.1 million charge for Impairments, loss on disposal of assets, and Shack closures, versus operating income of \$5.7 million in 2023.
- Restaurant-level profit (1) of \$64.2 million, or 21.0% of Shack sales.
- Net loss of \$11.1 million, inclusive of a \$29.1 million charge for Impairments, loss on disposal of assets, and Shack closures, versus net income of \$8.1 million in 2023.
- Adjusted EBITDA (1) of \$45.8 million, up 28.0% versus 2023.
- Net loss attributable to Shake Shack Inc. of \$10.2 million, or loss of \$0.26 per share, inclusive of a \$29.1 million charge for Impairments, loss on disposal of assets, and Shack closures.
- Adjusted pro forma net income (1) of \$11.2 million, or earnings of \$0.25 per fully exchanged and diluted share.
- Opened eight new Company-operated Shacks, including three drive-thrus. Opened nine new licensed Shacks.

#### **CLICK HERE FOR ARTICLE >>**



## IN THE NEWS

SHAKE SHACK OXNARD, CA

# Shake Shack Soars 12% Following Impressive Q3 Earnings Report and Analyst Upgrades

FEBRUARY 11, 2024 (MEDIA PRESS DESK)

Investors and analysts alike are celebrating Shake Shack's (SHAK) stellar performance in its most recent quarterly report, resulting in a significant surge in the company's stock price. Over the past week, the popular hamburger chain has witnessed a remarkable 12% increase, primarily driven by robust third-quarter results and a flurry of target price upgrades from several analysts.

The company reported a year-over-year **revenue growth of 15%,** reaching \$317 million, thanks to the opening of new restaurants and a same-restaurant sales increase of over 4%.

Even more noteworthy was Shake Shack's ability to enhance its "pro forma" metrics, or non-GAAP (Generally Accepted Accounting Principles) results, with net income soaring by 48% to \$11.1 million, translating to more than \$0.25 per share. Analysts had anticipated lower figures, estimating revenue at \$316 million and adjusted earnings at \$0.19 per share.

In the wake of these impressive earnings, many analysts quickly adjusted their outlook on Shake Shack. By the close of the market on Friday, at least seven analysts had **raised their price targets for the stock**, bolstering positive sentiment around the company.

Among the notable upgrades was from Jake Bartlett of Truist Securities, who increased his fair value estimate from \$127 to \$144 per share while maintaining a "Buy" recommendation. In his research note, Bartlett highlighted the management's effectiveness in navigating the value dynamics and praised the marketing strategies and service enhancements implemented in the company's restaurants.

With investor enthusiasm at an **all-time high**, Shake Shack's impressive quarterly results and subsequent analyst support mark a promising chapter for the beloved burger chain. As it attracts **further interest in the market**, the company's trajectory suggests a bright future for both the brand and its shareholders.



## Why Investors Were Gorging on Shake Shack Stock This Week

JERIC VOLKMAN, NOVEMBER 1, 2024 (YAHOO FINANCE)

This week's news from hamburger slinger Shake Shack (NYSE: SHAK) was overwhelmingly positive -- hence the stock's double-digit gain over the past five trading days. According to data compiled by S&P Global Market Intelligence, it ended the week more than 12% higher in price.

On Wednesday, Shake Shack served up a very tasty meal for investors in the form of its third-quarter results. Revenue rose a sturdy **15% year-over-year** to hit \$317 million, thanks to a combination of new restaurant openings and a more than 4% rise in same-restaurant sales.

More impressively, the company managed to increase its "pro forma," i.e., non-GAAP (generally accepted accounting principles), or adjusted net income by 48% to just over \$11.1 million, or \$0.25 per share.

On average, analysts tracking Shake Shack were modeling less than \$316 million on the top line, and \$0.19 per share for adjusted profitability.

Several of those pundits were quick to make **upward adjustments** on their Shake Shack takes following the earnings release. By my count, no less than seven raised their price targets on the stock by Friday market close, and these bullish moves helped boost sentiment on the company.

Among the raisers was Truist Securities' Jake Bartlett, who hiked his fair value assessment of the stock to \$144 per share from the previous \$127. In doing so, he maintained his buy recommendation. According to sources, Bartlett wrote in a new research note that management is being quite effective at finding the right price/value dynamic, and has done well with marketing and the speed of service in the company's restaurants.

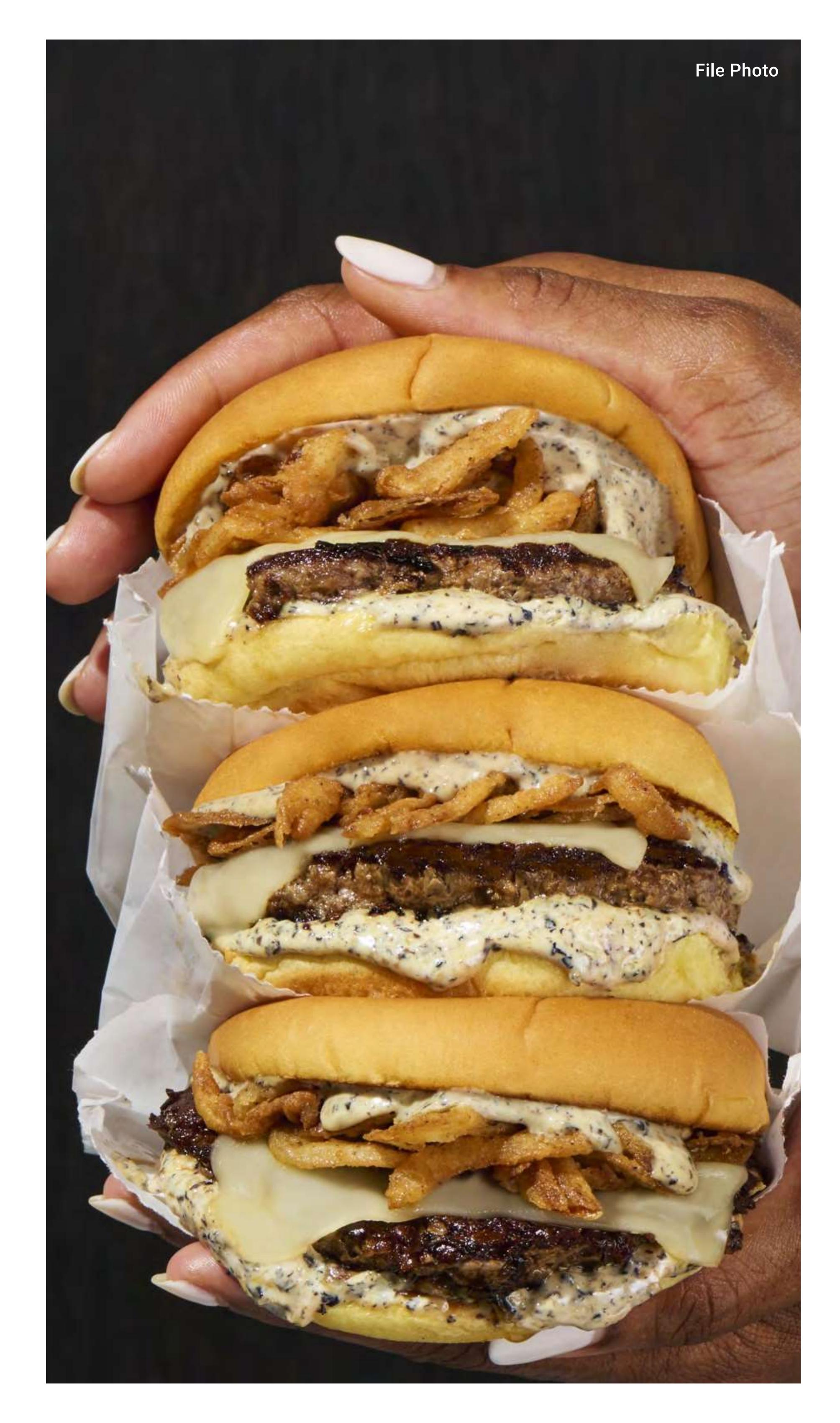


## LEASE OVERVIEW

## SHAKE SHACK OXNARD, CA

Initial Lease Term	15 Years, Plus Two, 5 - Year Options to Renew
Projected Rent Commencement	December 2024
Projected Lease Expiration	January 2040
Lease Type	Ground Lease
Rent Increases	10% Every 5-Years
Annual Rent Years 1-5	\$369,248
Annual Rent Years 6-10	\$406,173
Annual Rent Years 11-15	\$446,790
Option 1	\$491,469
Option 2	\$540,616

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.



## SITE OVERVIEW

SHAKE SHACK OXNARD, CA

Year Built

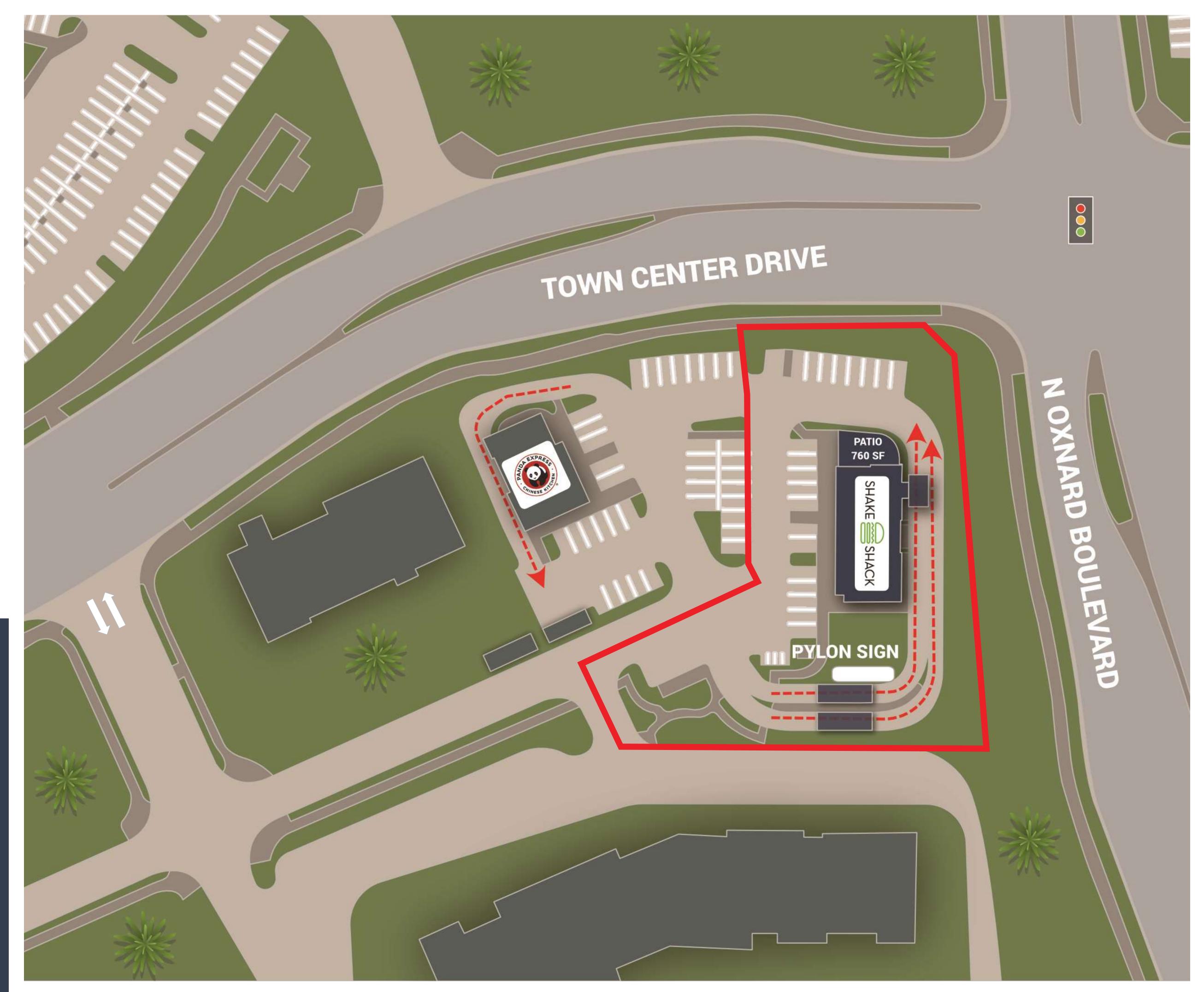
Building Area ± 3,286 SF

2024

Land Area ±1.01 AC

## NEIGHBORING RETAILERS

- Whole Foods
- Walmart & Neighborhood Market
- Target
- · Lowe's
- Hobby Lobby
- PetSmart
- JOANN
- · Big 5 Sporting Goods
- REI
- Five Below





## CONSTRUCTION PROGRESS AS OF 10/30/2024

SHAKE SHACK OXNARD, CA









## IMMEDIATE AREA DEVELOPMENTS AS OF 11/10/2024

SHAKE SHACK OXNARD, CA



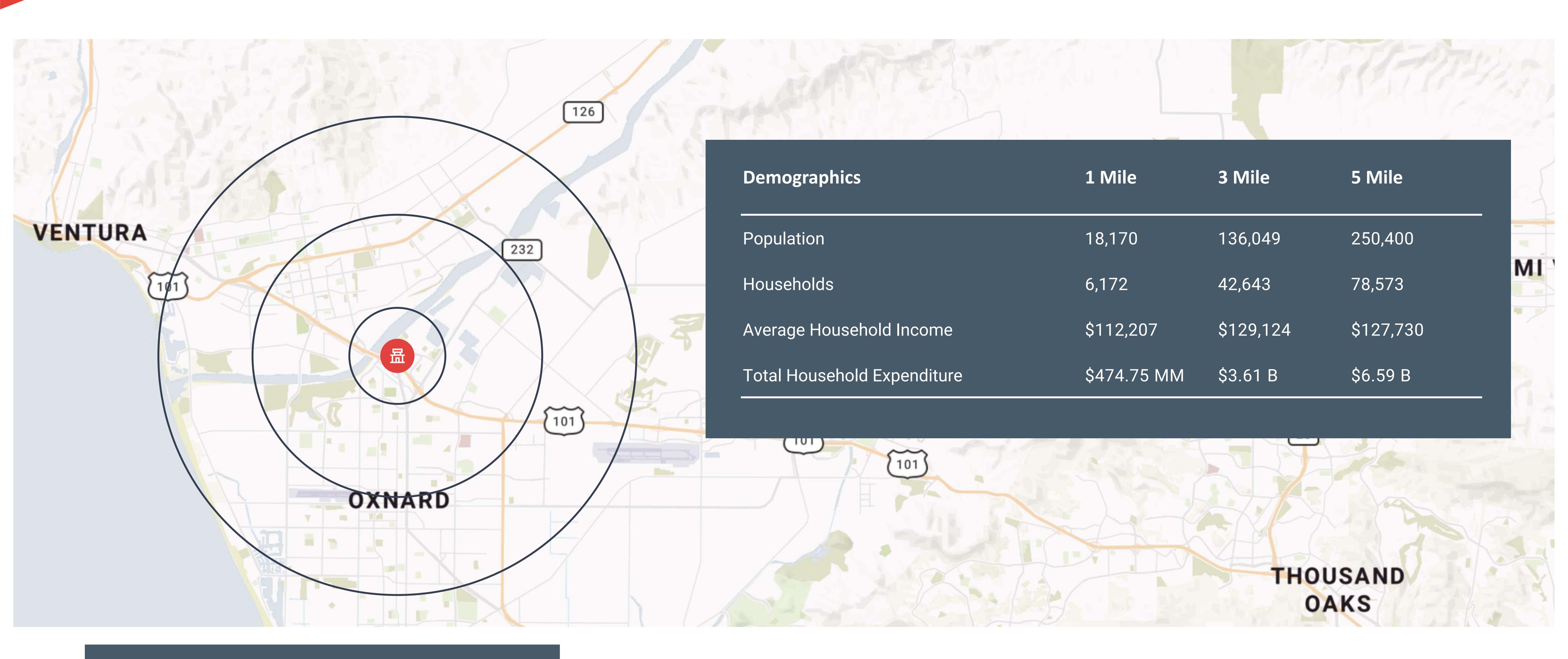






## LOCATION OVERVIEW

SHAKE SHACK OXNARD, CA



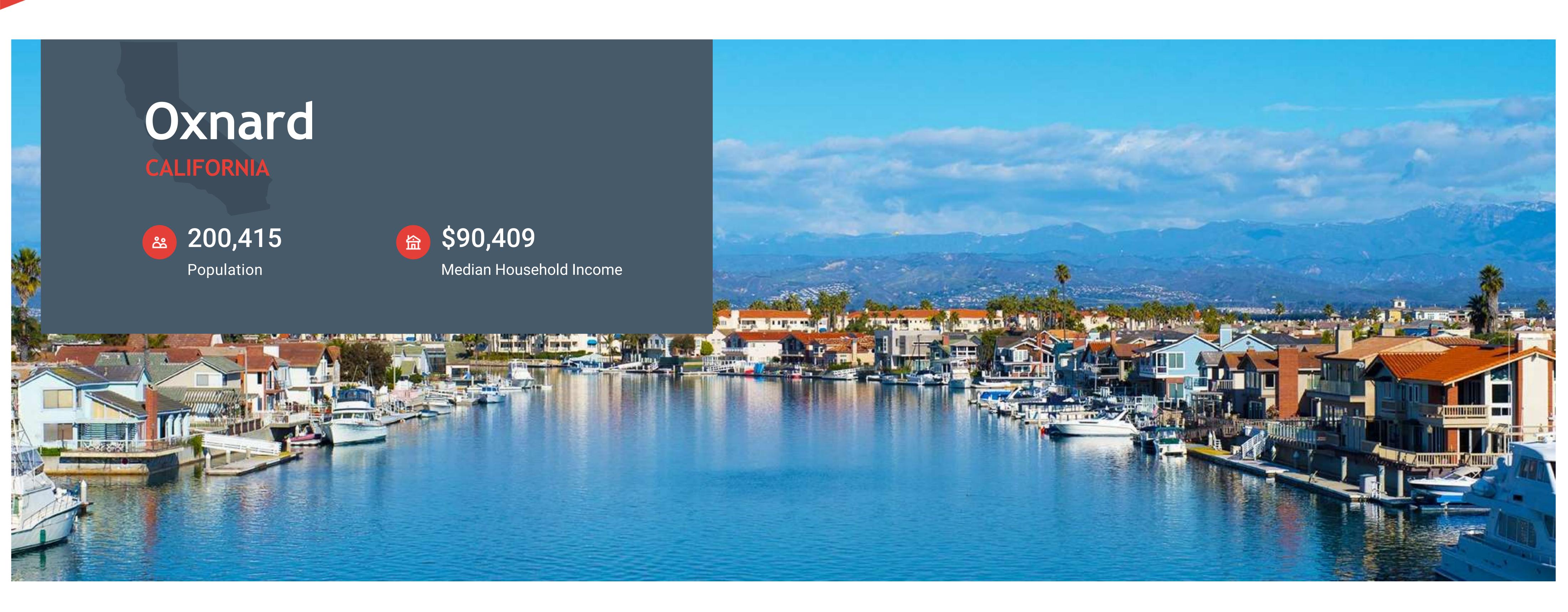
## ECONOMIC DRIVERS (NUMBER OF EMPLOYEES)

- 1. Reiter (3,728)
- 2. Amazon (2,000)
- 3. City of Oxnard (1,683)
- 4. Oxnard Union High School (1,614)
- **5.** HAAS Automation (1,501)
- 6. St. John's Regional Medical Center (1,413)

- 7. Oxnard School District (934)
- 8. Rio School District (599)
- 9. ColourPop (581)
- 10.0xnard College (572)

## LOCATION OVERVIEW

SHAKE SHACK OXNARD, CA



Oxnard was Voted as
Having the 2nd Best
Climate in the U.S.

#2

Oxnard is Just a Quick
Drive Away from Los
Angeles, CA

45 MILES

Oxnard is the largest and most populous city within Ventura County.

It is located along the coast of Southern California with several amenities including nearby beaches, outdoor adventure, festivals and the Channel National Park.

Oxnard was incorporated in 1903 and is part of a metropolitan area including Oxnard, Thousand Oaks, and Ventura.

Oxnard is located on the shores of the Pacific Ocean, 45 miles northwest of Los Angeles. It is the gateway to the Channel Island Park. It is at the western edge of the fertile Oxnard Plain, adjacent to agricultural fields with strawberries, lima beans, and other vegetable crops

Today Oxnard is a modern, thriving center of commerce, tourism, and industry in Ventura County. The economy of Oxnard includes defense, international trade, agriculture, manufacturing, and tourism. Oxnard is a manufacturing center in the Greater Los Angeles Area. The Port of Hueneme is the only deep-harbor commercial port between Los Angeles and San Francisco and moves trade within the Pacific Rim economies. Other industries include finance, transportation, the high-tech industry, and energy, particularly petroleum. Two large active oil fields underlie the city and adjacent areas. Other major employers include Naval Base Ventura County, Boskovich Farms, PTI Technologies, Seminis, and Gills Onions. Two large active oil fields underlie the city and adjacent areas: the Oxnard Oil Field, east of the city along 5th Street, and the West Montalvo Oil Field along the coast to the west of town. Tenby Inc.'s Oxnard Refinery, on 5th Street east of Del Norte Avenue, processes oil from both fields. California is cool, panorama-perfect, culturally authentic, and vibrant beyond measure. Oxnard is home to miles of pristine golden-dune beaches, electric nightlife, some of the best taquerias in the state, historic Victorian era architecture, the California Strawberry Festival, and an expansively picturesque harbor that serves as the closest access point to the Channel Islands National Park. Downtown is alive with the charm of "Old Town Oxnard" and the energy of a modern urban center. It is home to a vibrant cultural arts scene anchored by the Carnegie Art Museum, Heritage Square, Historic Plaza Park, and Plaza Stadium Cinemas.

18 SECURE NET LEASE

## IN THE NEWS

SHAKE SHACK OXNARD, CA

## The 5 Best Beach Towns in Southern California

FEBRUARY 27, 2024 (OFFICE OF GOVERNOR)

Picture this: you wake up to ocean views, people jogging by the shore, and the sun rays illuminating your bedroom—no, this isn't heaven, this is Southern California.

SoCal has a vibe that's so chill and laid-back, it makes everyone want to ditch their everyday routine and live the good life. Who can blame them?

Perhaps it's the weather, perhaps it's the beaches, perhaps it's the scenic views. You can't put your finger on it; all you know is that you keep checking the local housing market to acquire a beach house. Whether you're searching for a weekend rental or looking to find your dream house, these are the best beach towns in Southern California that should be the first you check.

#### 5. Oxnard

Median home price: \$715,610

Oxnard is the new Malibu, at least for those who want the 'Bu lifestyle but cannot afford it. Here, you'll hardly ever find overpriced boutiques and high-end restaurants. What you'll find instead are spectacular beaches, delicious meals, eclectic nightlife, and breathtaking architecture. Another advantage of living in Oxnard? You're never too far from a spa. And If you thought that living in a beach town comes with a hefty price tag, think again. This coastal paradise that's slowly rising in popularity is one of the most affordable beach towns to retire in or raise a family.

The underrated small town is home to the best beaches in Southern California and the sickest waves to ride. The mega-popular County Line Beach attracts surfers from all over the state, while Deer Creek Beach is ready for curious minds to discover its underwater treasures. If you ever find yourself in Ventura County, visit this Southern California beach city—Oxnard is ready for you to fall in love, over and over again.



## These are the 10 best U.S. metros to buy a house in 2024—none of them are in Florida

CELIA FERNANDEZ, JANUARY 12, 2024 (CNBC)

A December report from real estate broker Realtor.com ranked the best U.S. cities to buy a house in 2024 based on expected price growth and sales.

The annual report analyzed the country's 100 largest metropolitan areas and the final result is a list with half of the top metros in California.

"These markets generally fall into two camps: affordable metros in the Midwest and Northeast, and high-priced Western metros," Hannah Jones, Realtor.com's Senior Economic Research Analyst, told Newsweek

"These areas promise more bang for your buck and desirable quality of life amenities," Jones added. Though affordability is still an issue for many.

The No. 2 best place in the U.S. to buy a house is Oxnard/Thousand Oaks/Ventura, California.

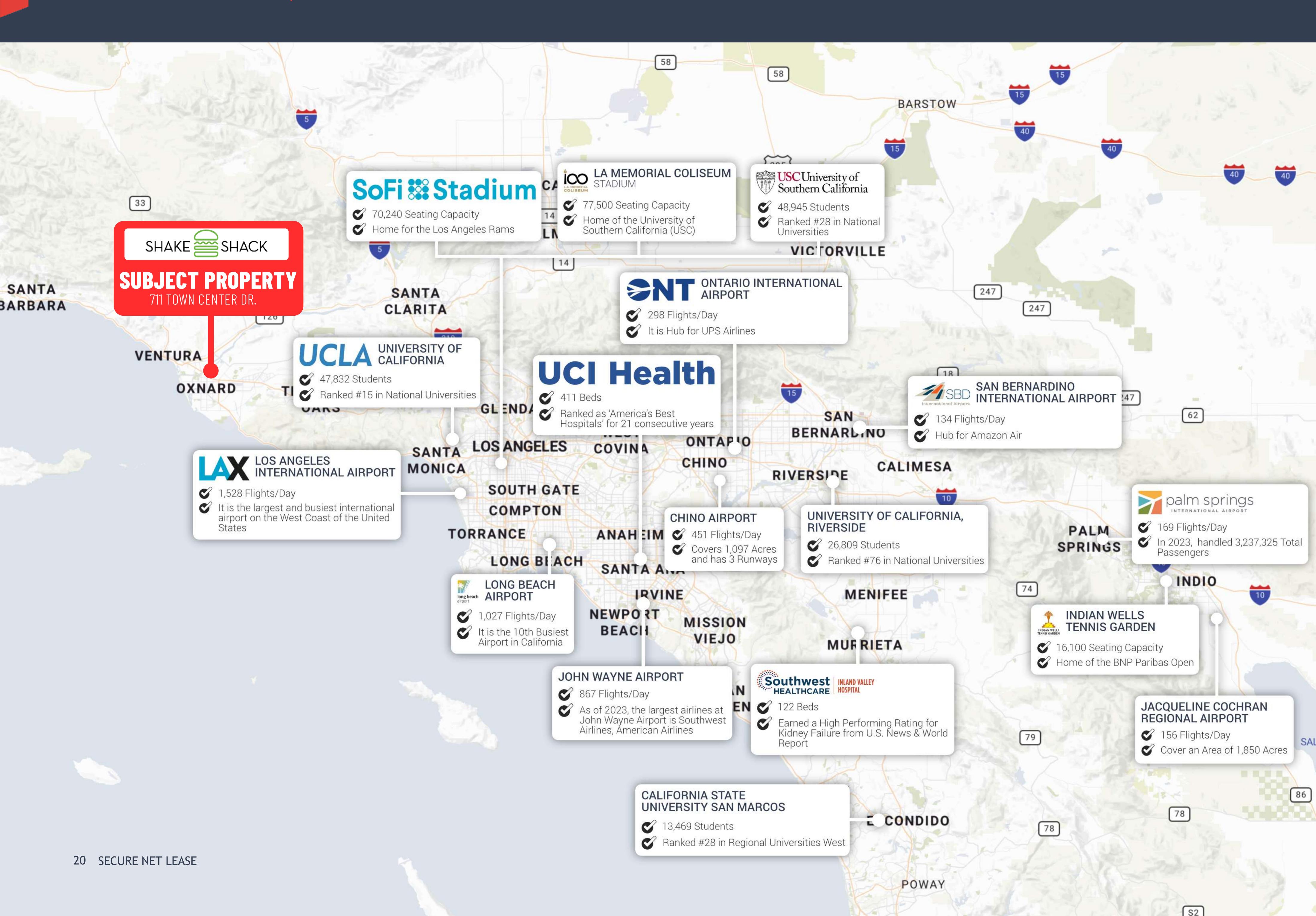
The California metropolitan area is expected to see existing home sales climb by 18% yearover-year. The median sale price of existing homes is expected to jump by 3.3%, according to the report. The average Oxnard/Thousand Oaks/Ventura home value is \$833,491, up 3.0% over the past year, according to Zillow.

Considered part of the Greater Los Angeles metropolitan area, Oxnard, Thousand Oaks, and Ventura offer residents access to miles of uncrowded beaches and quality housing.



## METRO AREA

SHAKE SHACK OXNARD, CA





#### CALL FOR ADDITIONAL INFORMATION

## Dallas

### Office

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(214) 522-7200

## Los Angeles

## Office

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