## SECURE NET LEASE

# McDonald's H-E-B Pad Site

## \$4,000,000 3.75% CAP 2105 W Frontier Pkwy, Prosper, TX 75078



Excellent Visibility - Located off New D
--

- **20-Year Absolute NNN Ground Lease** w/ 10% Rental Increases Every Image: A start of the start of 5 Years
- Strategically Positioned within Three Miles of PGA Headquarters, Universal Studios, & Baylor Scott and White
- Pad Site to Brand New H-E-B & Adjacent to Prosper High School Image: A start of the start of (3,875+ Students)
- 130k Residents w/in 5 Miles & Average HH Income of \$165,841 Image: A start of the start of

llas North Tollway Extension

McDonald's has become one of the world's leading food service brands with more than 41,800 restaurants in more than 100 countries. Approximately 95% of McDonald's restaurants worldwide are owned and operated by independent local business owners.

SECURE NET LEASE 2



## **INVESTMENT OVERVIEW MCDONALD'S** PROSPER, TX



### **CONTACT FOR DETAILS**

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Managing Partner (214) 522-7210

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# \$4,000,000 3.75% CAP

NOI

\$150,0

Building

±4,285

Land Ar

±1.46

Year Bu

2024

Lease T

Absolute Ground L

Occupar

100%

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.

	<b>Brand New 20-Year Absolute NNN</b> Increases Every 5 Years, in Primary 5-Year Options to Renew
000	The Subject Property Is a Pad Site
Area	<b>Foot H-E-B Store</b> at Frontier Parkw Prosper, opening fall 2025. The sto
SF	Texas BBQ, H-E-B curbside, home de with CO2 refrigeration and LED light stores and 155,000 Partners in Texa continues to be an economic driver
rea	other areas of the state.
AC	<b>Subject Property is Located on the</b> (28,526+ VPD) and Frontier Parkwa the intersection of Dallas North Tolly combined VPD).
uilt	
4	This Site Is Adjacent to Prosper High the Prosper ISD children's health for which includes various athletic field adding over 3,000 students annually
уре	billion bond package, including \$94 support this growth .
e NNN Lease	<b>Located in a Prime Area of Prospe Surrounded by Many Neighborhoo</b> Creeks of Legacy (1,029 lots), Lake Trail Estates (618 lots), and so ma
ncy	living within 5 miles that have an av \$165,841.
%	<b>Prosper, Texas is a Suburb of Dalla</b> Downtown Dallas, 20 miles northeas Airport, 25 miles north of Dallas Lov Fort Worth.



## SECURE NET LEASE

l**as,** only 30 miles north of ast of Dallas-Fort Worth Regional ve Field Airport, and 45 miles from

r, TX with Excellent Demographics, ods - Light Farms (3,625 lots), The s of Prosper (650 lots), Prosper ny more. There are 88,687 residents verage household income of

otball stadium and Frontier Park, ds. Prosper ISD is rapidly growing, y, and recently approved a \$2.8 million for a new stadium, to

igh School (3,875+ Students) and

e Corner of Dallas Parkway ay (24,106+ VPD). It is just north of Iway and University Drive (72,122+

ay and the Dallas North Tollway in re will feature a pharmacy, true delivery, bakery, deli, and Sushiya, iting. H-E-B has more than 430 as and Mexico, and the retailer r as it expands in North Texas and

<sup>v</sup> Term and Option Periods, and (8) for a Brand New 132,000-Square-

Ground Lease with 10% Rental

### **TENANT OVERVIEW MCDONALD'S** PROSPER, TX

### REVENUE \$25.49 B

**CREDIT RATING** BBB+

LOCATIONS 41,822+



### mcdonalds.com



### Back in 1954, a man named Ray Kroc discovered a small burger restaurant in California, and wrote the first page of McDonald's history.

From humble beginnings as a small restaurant, they have become one of the **world's leading** food service brands with more than **41,800** restaurants in more than **100 countries**. McDonald's primarily sells hamburgers, cheeseburgers, chicken, French-fries, breakfast items, soft drinks, shakes and desserts. In response to changing consumer tastes, the company has expanded its menu to include salads, wraps, smoothies and fruit. McDonald's restaurants offer **customers counter service** as well as drivethru service. McDonald's owns approximately 5% of their restaurants, while the remainder of the stores are run my franchisee members or joint venture.

In efforts to be a world leader in innovation, McDonald's has a team in Romeoville, IL dedicated to develop, test, and perfect new additions to their menu. They also announced in 2022 the addition of Speedee Labs at their Headquarters in Chicago. Speedee Labs opened in 2023 and has all the capabilities of their Innovation Center in Illinois, but adds the collective thinking of corporate employees who can better collaborate with teams who develop new product ideas. McDonald's Corporation recently introduced their new small format store ""CosMc's."" They have opened three locations and have more than **10 more planned** for **2024**.



## IN THE NEWS

#### **MCDONALD'S** PROSPER, TX

## **McDonald's Plans 'Fastest Period Of** Growth In Brand's History' With 10,000 New Stores By 2027

JAMES FARRELL, DECEMBER 07, 2023 (FORBES)

McDonald's is planning to open 10,000 new stores globally by 2027, in what the world's largest fast food chain says would be the "fastest period of growth" in the brand's history, while also announcing a partnership with Google to automate restaurants using artificial intelligence.

McDonald's says it expects **nearly 2% growth** in system-wide sales from its **new restaurants**, according to a press release.

A McDonald's spokesperson told CBS the United States would see 900 new **restaurants**, while the rest would open internationally.

The company also plans to revamp parts of its menu, rolling out a "Best Burger Initiative"— an effort to improve the quality of its burgers—to nearly all of its markets by 2026, and will invest more in its growing chicken business by expanding its McCrispy chicken sandwich to nearly all markets by 2025.

The chain says it's hoping to use generative AI to accelerate its venture into automation at its locations and to help employees find quicker solutions to problems.

The announcement came on McDonald's Investor Day on Wednesday. According to the Associated Press, Manu Steijaert, McDonald's chief customer officer, said it took the company 33 years to open its first 10,000 restaurants, and then 18 years to grow from 30,000 to 40,000. Steijaert also said that the company's explosive growth in delivery requests is helping drive demand for new restaurants. McDonald's is also planning to further expand its delivery capabilities through its app, where the **company predicts 30%** of its deliveries will originate from by 2027. As for McDonald's new investment in AI, it's the latest sign of the company's growing interest in automation.



SECURE NET LEASE



DECEMBER 07, 2023 (CONVENEICE STORE NEWS)

Since 2019, the quick-service restaurant (QSR) chain stated it has generated 30% comparable sales growth through "Accelerating the Arches." For its marketing focus, McDonald's plans to continue to **build relevance** amongst

customers through emotional connections and creative campaigns, such as the "Raise Your Arches" campaign, which was originally developed for the United Kingdom, but was quickly picked up by more than 35 markets around the world.

Building on its historic strength with burgers and other core menu items like chicken nuggets and fries, the company plans to deploy the "Best Burger" initiative to nearly all markets by 2026 and to expand chicken-based items like the McCrispy as a universal offering by the end of 2025.

Additionally, McDonald's plans to increase the active user base for its loyalty program to 250 million, 90-day active users and deliver \$45 billion in annual systemwide sales to loyalty members by 2027. The quick-service restaurant chain also plans to expand its U.S. pilot of "Ready On Arrival" across its top six markets by 2025. This initiative enables crew members to begin assembling a customer's mobile order prior to their arrival at the restaurant to expedite service.

According to the company, McDonald's currently has the industry's largest delivery program globally but will continue to scale this capability, expecting 30% of delivery orders to originate in its mobile app by 2027.

## **McDonald's Sets New Targets in Growth Strategy**

### CHICAGO – In order to advance its "Accelerating the Arches" strategy, McDonald's Corp. launched new growth targets which are intended to maximize the company's marketing, continue their commitment to core menu items, and expand on the company's delivery, digital and drive-thru efforts.

A new software system will simplify and stabilize the chain's mobile and instore experience for customers.



## **LEASE OVERVIEW** - MCDONALD'S PROSPER, TX

Initial Lease Term
Expected Rent Commencement
Lease Expiration
Lease Type
Rent Increases
Annual Rent YRS 1-5
Annual Rent YRS 6-10
Annual Rent YRS 11-15
Annual Rent YRS 16-20
Option 1
Option 2
Option 3
Option 4
Option 5
Option 6
Option 7
Option 8

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.

20-Years, Plus (8), 5-Year Options					
December 2024					
December 2044					
Absolute NNN Ground Lease					
10% Every 5 Years, In Primary Term & Options					
\$150,000					
\$165,000					
\$181,500					
\$199,650					
\$219,615					
\$241,577					
\$265,734					
\$292,308					
\$321,538					
\$353,692					
\$389,061					
\$427,967					



## THE ROYALTON AT CREEKS OF LEGACY

## FUTURE PROSPER ELEMENTARY SCHOOL

CHASEO

(H-E-B)



FUTURE PROSPER

MIDDLE SCHOOL

## JOYCE HALL ELEMENTARY





P

Ford







3

Prosper High School

1 Mile

Baylor Scott & White

3.5 Miles

PGA Headquarters 4 Miles

Universal Studios 4 Miles

Fields West

4 Miles

6

UNT Frisco

5.5 Miles

Brinkmann Ranch Development

6.5 Miles

Dallas Cowboys Headquarters

10 Miles



**Stonebriar Centre** 

11.5 Miles

Toyota Headquarters 12 Miles



10

Legacy West 12.5 Miles





#### RALPH AND MARY LYNN Boyer Elementary (857 Students)



PROSPER HIGH SCHOOL
3,875+ STUDENTS
EASTEST CROWING SCHOOL DI

tropical CAFE

भेतर व

- FASTEST GROWING SCHOOL DISTRICT IN TEXAS
- PROPOSED \$2.8B EXPANSION





### **SITE OVERVIEW MCDONALD'S** PROSPER, TX

	Year Built	2024
<b>Liv</b>	Building Area	±4,285
A	Land Area	±1.46

**NEIGHBORING RETAILERS** 

- Walmart Supercenter
- Kroger
- Target
- Hobby Lobby
- DICKS Sporting Goods
- Burlington
- PetSmart
- Kohl's
- H-E-B
- Michaels

# 5 SF

## AC



## **LOCATION OVERVIEW** MCDONALD'S PROSPER, TX



### COLLIN COUNTY PRINCIPAL EMPLOYERS (EMPLOYEES)

- **1.** State Farm Insurance Corporate Office (10,000)
- 2. JPMorgan Chase (9,500)
- **3.** Frisco Independent School District (8,799)
- 4. Capital One Finance (7,542)
- 5. Toyota North American HQ (4,573)
- 6. Bank of America (4,500)

#### 12 SECURE NET LEASE

- 7. Raytheon Intelligence and Space (4,347)
- 8. The University of Texas at Dallas (3,455)
- 9. Blue Cross & Blue Shield of Texas (3,100)
- **10.** McKinney Independent School District (2,729)

S	1 Mile	3 Mile
	4,167	40,084
	1,401	13,459
ehold Income	\$69,599	\$172,046
old Expenditure	\$74.35 MM	\$1.42 B

## **LOCATION OVERVIEW** MCDONALD'S PROSPER, TX



Prosper is Ranked in the Top 20 Places to Raise a Family in Texas

## **TOP 20**

Prosper Schools are Ranked Among the Top 25 in Texas



## Dallas, Texas.

It is located in Collin and Denton County in the Dallas-Fort Worth Metroplex.

With stately houses and neighborhoods, Prosper offers large amounts of open land, giving the area a rural vibe. Residents enjoy a sense of seclusion while still holding close proximity to entertainment, shops, and restaurants in nearby areas.

## Prosper, Texas is one of the most highly ranked suburbs of

Prosper, Texas is 30 miles north of Downtown Dallas, 20 miles northeast of Dallas-Fort Worth Regional Airport, 25 miles north of Dallas Love Field Airport, and 45 miles from Fort Worth.

Well-maintained streets and a family-friendly atmosphere are two treasures of living in Prosper, Texas. Excellent schools, golf courses, and nearby conveniences make this a grand place to live. Situated just a few miles northeast of Lewisville Lake, residents can swim, boat, and fish in no time. Prosper is located 30 miles north of Dallas, giving residents enough space for a reprieve from big city living in Prosper, explore everything this rapidly growing community has to offer.

## IN THE NEWS

**MCDONALD'S** PROSPER, TX

## Paving new ground: Area growth drives need for \$460M Dallas North Tollway extension through Prosper, Celina

COLBY FARR, SAMANTHA DOUTY, MARCH 26, 2024 (COMMUNITY IMPACT)

through Prosper and Celina once it is completed in 2028.

**Nearly 60%** of Celina residents work outside of the city, and the Dallas North Tollway expansion will bring them greater mobility, Celina Mayor Ryan Tubbs said. As Prosper and Celina see **population growth**, they also need more lanes to move people around. Prosper is expected to peak at 72,000 residents in the next two decades. Celina can reach **378,000** in the same time, U.S. Census data shows.

The North Texas Tollway Authority's board of directors approved a construction contract with Sinacola in December for the expansion project, which is budgeted at about \$460 million. The project will extend the Dallas North Tollway main lanes about 6 miles north from US 380 to FM 428 in Celina.

Media Relations Manager Michael Rey said this project is part of the NTTA's effort to improve traveling conditions for its customers. As the **population continues** to **grow** north of US 380, the extension will provide a convenient route for people to travel, he said.

When the project finishes, it's going to **drastically improve traffic** at intersections along the tollway, Prosper's Engineering Services Director Hulon Webb said. Overpasses will be constructed at:

- First Street
- Prosper Trail
- Frontier Parkway

EXPLORE ARTICLE

## The Dallas North Tollway expansion will nearly triple the number of lanes offered



VINCE SIMS, SEPTEMBER 20, 2023 (NBC DFW)

### Prosper is a city in Collin and Denton counties that is seeing growth.

"It has seen a ton of growth in just the last year, year and a half that we've lived here," Prosper resident Angela Dick said.



"Makes me feel good," Dick said. "It makes me feel like my kids are going to get the latest and greatest technology, so I can't say it's going to be a bad thing."

According to our news partner, the Dallas Morning News, it would be **Texas's most** expensive high school stadium.

It would likely be built at the Richland High School site. Superintendent Dr. Holly Ferguson said at Monday's school board meeting that the stadium is also about education, not just football.

## **\$2.8 billion Prosper ISD bond** includes \$94 million stadium

That growth is exactly why Prosper ISD put a \$2.8 billion bond package on the November election. The district says it's enrolling nearly 3,000 new students each year.

Technology improvements are among four items, including schools, athletics, and fine arts. Under the athletics tag is a new **\$94 million stadium**.

"It sounds really expensive," Dick laughed.

**EXPLORE ARTICLE** \_\_\_\_\_



### **IN THE NEWS MCDONALD'S** PROSPER, TX



## H-E-B breaks ground, releases details about Prosper store

APRIL 2, 2024 (H-E-B NEWSROOM)

#### H-E-B officially started construction on its H-E-B store in Prosper, a city north of Dallas. At 132,000 square feet, the H-E-B store will showcase all the quality products and innovative services H-E-B customers have come to love and expect. The store is expected to open in fall 2025.

The Prosper H-E-B store is at the southeast corner of Frontier Parkway and the Dallas North Tollway in Collin County. Along with a **world class** product assortment at H-E-B's everyday low prices, the store will include a full-service H-E-B Pharmacy with a drive-thru and a True Texas BBQ restaurant. The store will also include H-E-B Curbside and Home Delivery, which will allow customers to place orders online for pickup at the store or delivery to the home. These popular digital services will give customers **choices** on how they shop, pay for, and receive their products.



**EXPLORE ARTICLE** 

#### SECURE NET LEASE 15



The Prosper H-E-B store is located at the southeast corner of Frontier Parkway and the Dallas North Tollway in Collin County. Some features of the **132,000-square-foot** location will include a bakery with warm store-made tortillas; a deli department with a charcuterie island; Sushiya, which offers handmade sushi selections made in-store daily; and H-E-B Meal Simple with fresh, convenient chef-inspired meals prepared in store. Prosper H-E-B will also include a full-service pharmacy with a drive-thru, and a True Texas BBQ restaurant.

The privately held company's **continued expansion** into the DFW Metroplex reinforces the retailer's commitment to serve more customers and communities in a **dynamic and growing** part of Texas.



## H-E-B Just Keeps Growing in DFW Metroplex

APRIL 3, 2024 (PROGRESSIVE GROCER)

#### Texas-based H-E-B has started construction on its H-E-B store in Prosper, a city north of Dallas. The new store is expected to open in fall 2025.

In the DFW area, H-E-B has opened H-E-B stores in Frisco, Plano, McKinney and Allen. Additionally, H-E-B Alliance is set to open on April 10, and H-E-B Mansfield is currently under construction and expected to open later this year.



## METRO AREA — MCDONALD'S PROSPER, TX





CALL FOR ADDITIONAL INFORMATION



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Suite 200 Dallas, TX 75231 (214) 522-7200

### CALL FOR ADDITIONAL INFORMATION

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## TEXAS DISCLAIMER MCDONALD'S PROSPER, TX

## **Approved by the Texas Real Estate Commission for Voluntary Use**

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

### Information about brokerage services

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties' consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### If the broker represents the owner

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written – listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information the owner knows.

#### If the broker represents the buyer

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

### If the broker acts as an intermediary

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- Shall treat all parties honestly
- asking price
- by the owner;
- do so by the buyer; and

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions.

• May not disclose that the owner will accept a price less than the

• Submitted in a written offer unless authorized in writing to do so

• May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to

• May not disclose any confidential information or any information that a part specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.